

THE LIBSTAR FAMILY

# From our Home to Yours



Summarised Consolidated Financial Statements for the year ended 31 December 2019

## Summarised Consolidated Financial Statements

for the year ended 31 December 2019

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## **Salient features**

The year under review was characterised by another resilient performance by Libstar, driven by the contribution from its food-related categories of Perishables, Groceries, Snacks & Confectionery and Baking & Baking Aids.

The Group uses Normalised EBITDA, Normalised EPS from continuing operations and Normalised HEPS from continuing operations, which exclude non-recurring, non-trading and non-cash items, as key measures to indicate its true operating performance: Excluding the impact of new accounting standards (IFRS 16 and IFRS 9) Normalised EBITDA Normalised EPS Normalised HEPS increased by increased by increased by 4.3% 5.1% 11%Including the impact of new accounting standards (IFRS 16 and IFRS 9) Normalised EBITDA Normalised EPS Normalised HEPS increased by increased by increased by 19.2% 1.1% 0.9%

To facilitate comparison with the operating performance of the Group for 2018 ('the comparative period'), 2019 numbers above and below in the commentary section of these results have been presented on a like-for-like basis, which excludes the impact of the first-time adoption of IFRS 9 (hedge accounting) and IFRS 16 (leases), unless otherwise indicated.

| Continuing operations<br>Like-for-like<br>(R'000)  | 2019  | % change   | 2018  |
|--|---|--|---|
| Revenue<br>Gross profit margin<br>Normalised operating profit<br>(margin)<br>Normalised EBITDA<br>(margin)<br>Normalised EPS (cents)<br>Normalised HEPS (cents)<br>Diluted EPS (cents)<br>Diluted HEPS (cents) | 9 892 545<br>24.0%<br>854 799<br>8.6%<br>1 034 749<br>10.5%<br>84.7<br>85.1<br>63.1<br>63.5 | +2.4%<br>+1.6 pp<br>+3.8%<br>+5.1%<br>+14.3%<br>+14.1%<br>+30.9%<br>+30.4% | 9 659 597<br>22.4%<br>823 525<br>8.5%<br>984 456<br>10.2%<br>74.1<br>74.6<br>48.2<br>48.7 |
| Continuing operations<br>After adoption of new accounting standards<br>Normalised EPS (cents)<br>Normalised HEPS (cents)<br>Diluted EPS (cents)<br>Diluted HEPS (cents)  | 82.3<br>82.7<br>59.4<br>59.8  | +11.1%<br>+10.9%<br>+23.2%<br>+22.8%                                       | 74.1<br>74.6<br>48.2<br>48.7  |

### **About Libstar**

Libstar was founded in 2005 to acquire and grow operations in the consumer packaged goods (CPG) industry. **Everything the Group** creates is enjoyed in homes. The product portfolio comprises of more than 9 000 products and 92% of group revenue is generated from food. These products include dairy and meat products, fresh produce, convenience food, groceries, baking and baking aids and snacks and confectionery.

### LIBSTAR'S STRATEGIC ACHIEVEMENTS DURING THE YEAR UNDER REVIEW

The Group's strategy is to focus on three key areas:

- 1. Growing its categories through:
  - A focused category approach;
  - Operational excellence; and
  - Commercial excellence
- Expanding its capabilities through strategic initiatives; and
- 3. Executing strategic acquisitions

### **1. GROWING OUR CATEGORIES**

### 1.1. FOCUSED CATEGORY APPROACH

Various activities were undertaken during the year under review, which reflect Libstar's efforts to optimise the Group's business portfolio. This focused category approach forms the basis of its growth strategy.

These actions taken during the year included:

- The disposal of the Group's dairy blend and fruit concentrate business, Elvin, which was held for sale during H1 2019, was completed during H2 2019. Comparative period financial information has been restated to reflect this; and
- The operational amalgamation of the divisions within the Household and Personal Care (HPC) cluster commenced during H2 2019. Whilst some cost-rationalisation benefits were extracted during the year under review, the physical integration of Chet Chemicals' four manufacturing and warehousing facilities is expected to yield significant cost rationalisation benefits from H2 2020

### 1.2. GROWING CATEGORIES THROUGH COMMERCIAL EXCELLENCE

Libstar's category approach and diverse production capability allowed it to exploit key growth trends in the market during 2019:

### On-the-go eating and convenience

 The Amaro Foods division continued to serve the retail and quick service restaurant market with quality tortilla wraps, a category that experienced exceptional growth during the year under review

### Healthier eating and wellness

- The Ambassador Foods division relaunched its range of health bars within the retail channel and expanded its market footprint in assorted nuts and mixes
- Hurters Honey performed strongly as a producer of quality honey products within a growing healthconscious market segment

### Dealer-own brand (DOB) and private label (PL) products

- DOB and PL constituted approximately 43% of the group's revenue during 2019 and remains a core growth opportunity. Price-sensitive consumers continue to view these products and value-formoney, quality alternatives to branded products. Market data suggests that growth in DOB and PL outstrips that of named brands within Libstar's categories. The Group continued to capitalise on this trend during the year by increasing its market share in PL within Libstar's defined market
- Cape Herb & Spice continued to growth its PL dry condiment offering within the export channel by leveraging its long-standing customer relationships

### **Environmentally friendly alternatives**

- Multi-cup successfully launched a locally produced range of paper straws and compostable packaging
- The Household and Personal Care cluster successfully launched a range of eco-friendly household cleaning products

#### Innovation

 During the year under review, the Group launched 495 new and renovated products, underpinning Libstar's own-brand, dealer-own brand and private label capabilities

### 1.3. GROWING CATEGORIES THROUGH OPERATIONAL EXCELLENCE

During the year under review, Libstar continued to invest in the standardisation of systems and development of costing systems to track Group performance against best-practice standards. The Group is pleased to report that it has achieved its target to standardise 90% of Group revenue onto a single software solution by year-end. This assisted in the achievement of gross profit margins and EBITDA margin expansion across categories during the year under review.

### 2. EXPANDING THE GROUP'S CAPABILITIES THROUGH STRATEGIC INIATIVES

The investment in capability- and capacity-enhancing projects during the year, totalling R401 million (of which R110 million related to Libstar's work-in-progress projects at year-end), exceeded Libstar's guided 2.0%–3.0% proportion of revenue, as the Group continues to allocate capital to new technologies, efficiency improvements and capacity expansion in key growth categories. Excluding work-in-progress projects, capital expenditure amounted to 2.9% of revenue (2018: 3.0%), within the target range of 2.0%–3.0% of revenue. The projects started or completed during the year are listed below. The majority comprised expansionary capital:

### New technologies

 Invested R23 million in the Amaro Foods manufacturing facility to deliver a par-baked frozen bread solution to a key retail customer

#### Efficiency improvements

Invested R13 million to upgrade the Cape Herb & Spice tea plant, R22 million to upgrade Ambassador Food's bar lines and R122 million at Lancewood, of which R73 million was earmarked to upgrade the milk-receiving area, distribution centre and certain hard cheese packing lines

#### **Capacity expansion**

- Invested R24 million this year (R38 million in total) to triple the convenience-food production capacity of Millennium Foods and add the capability to produce frozen meals to retail and food service customers
- Invested R4 million to facilitate the local production of Kiri and Laughing Cow cheeses on behalf of Bel (France) in strategic partnership

The proportion of capability and capacity-enhancing projects in 2020 is expected to fall back into the upper end of the guided 2.0%-3.0%, as the Group beds down 2019's projects.

### 3. EXECUTING STRATEGIC ACQUISITIONS

During 2018, the Group's focus was drawn to the integration of three acquired businesses, namely Sonnendal Dairies, Millennium Foods and Khoisan Gourmet. Libstar's bolt-on acquisition strategy has been largely centred around capacity- or capability-enhancing businesses or as an entry into new or high-growth product categories.

### Capacity- or capability-enhancing acquisitions

- With the Sonnendal Dairies acquisition fully bedded down during 2019, the Group successfully launched its range of eating yoghurts, which also improved its dairy sales mix and margin
- The year under review was one of consolidation for Millennium Foods, with most of the year dedicated to further capacity expansion and the establishment of a frozen meal capability. This will position Libstar strongly in a growing market segment during 2020

### Entering new or high-growth product categories

Whilst the acquisition of Khoisan Gourmet during 2018 served to expand Libstar's export markets, the significant decline in tea selling prices during the year weighed on performance. Notwithstanding, the Group believes that the valued-added tea export market poses a significant opportunity. In this regard, the Group invested R50 million by acquiring Healthwise, a niche branded tea packer with a significant footprint in the Asian market, with effect from 1 October 2019. The expansion of Healthwise's branded, value-added, export-driven product offering, in combination with Khoisan Gourmet's additional volumes, will be a key focus in 2020

### GROUP TRADING AND FINANCIAL PERFORMANCE

To facilitate comparison with the operating performance of the Group for 2018 ('the comparative period'), 2019 numbers above and below in the commentary section of these results have been presented on a like-for-like basis, which excludes the impact of the first-time adoption of IFRS 9 (hedge accounting) and IFRS 16 (leases), unless otherwise indicated.

### REVENUE

Group revenue for the year was 2.4% higher than the previous year. Revenue growth from food-related categories, which constitute 92% of the Group's revenue, was 3.3%, whilst revenue within the HPC cluster, which represents 8% of the Group's revenue, declined by 6.8%.

### **GROSS PROFIT MARGINS**

Gross profit margins held firm or improved in each of the Group's categories during 2019. As a result, the Group's gross profit margin increased by 1.6 percentage points to 24.0% from 22.4% the previous year. Lower dry-condiment input costs, favourable sales mix changes in dairy, value-added groceries, baking products and baking aids, as well as the Group's continued focus on procurement practices, production efficiencies and overall equipment effectiveness, contributed to the improved margin result.

### **OTHER INCOME**

The Group recorded other income in the amount of R52.6 million compared to R18 million other income recognised during the comparative period. The other income comprised mainly of realised foreign currency translation gains of R38 million (2018: R56 million) and unrealised foreign currency translation profit of R0.2 million (2018: R45 million loss).

### OPERATING PROFIT AND EBITDA

Normalised operating profit increased by 3.8% at an improved margin of 8.6% (2018: 8.5%), mainly as a result of the Group's improved gross profit margin performance.

Group Normalised EBITDA increased by 5.1% at an improved margin of 10.5% (2018: 10.2%). Normalised EBITDA before corporate costs from the Group's food categories increased 8.5% over the comparative period, contributing 97% of Group EBITDA, whilst the HPC cluster maintained its Normalised EBITDA before corporate costs relative to the prior year.

### NET INTEREST EXPENSES

The Group's net interest expense on interest-bearing debt declined 30.7% to R153.7 million. This follows the R700 million reduction in net debt levels after Libstar's JSE listing in May 2018 and the November 2018 renegotiation of Group debt facilities on more favourable terms.

### EARNINGS AND HEADLINE EARNINGS

Normalised earnings from continuing operations increased by 20.5% to R506 million (84.7 cents per share), mainly as a result of the significant reduction in the group's net interest expense. Normalised headline earnings from continuing operations increased by 20.3% to R508 million.

The weighted average number of shares in issue increased by 5.5% to 598 million.

The Group's normalised earnings per share from continuing operations increased by 14.3% to 84.7 cents and normalised headline earnings per share from continuing operations increased by 14.1% to 85.1 cents.

### CASH FLOWS AND WORKING CAPITAL

Cash generated from operating activities decreased by 10.5% to R452.2 million, mainly due to an increased investment in working capital, which was somewhat offset by a reduced net interest expense. Net working capital as a percentage of revenue, at 14.4% remains within the Group's target of 13.0%–15.0%. However, it was adversely impacted by higher than usual inventory holding of dry condiments (in anticipation of promotional activity post year-end), wet condiments (in anticipation of product launches) and bulk tea (in anticipation of 2020 shipments). The Group continues to invest in capacity-enhancing projects in identified growth areas, with capital expenditure of R401 million (2018: R349 million), representing 4.1% of net revenue.

This was above the Group's target range of 2.0%–3.0%, mainly as a result of the timing of completion of capital projects which span into both the 2019 and 2020 financial years and which resulted in a R110 million balance for work-in-progress projects at 31 December 2019.

Excluding work-in-progress projects, capital expenditure amounted to 2.9% of revenue (2018: 3.0%), within the target range of 2.0%–3.0% of revenue. Capital expenditure this year included R73 million in plant upgrades at Lancewood and R23 million in respect of the new par-bake frozen facility at Amaro Foods.

Other material cash outflows during the year under review include the settlement of the Group's annual dividend in respect of the 2018 financial year in the amount of R132 million, declared on 13 March 2019, and a repurchase of shares in the amount of R92 million.

## **Segmental results**

Libstar's Chamonix, Multi-cup and Khoisan Gourmet divisions have been presented in these results as part of the Groceries category (which was previously named Ambient Groceries) and comparative period financial information has been restated accordingly. The Group now reports on five categories, being Perishables, Groceries, Snacks & Confectionery, Baking & Baking Aids, and Household & Personal Care.

|   | Year ended<br>31 December<br>2019<br>R'000              | Year ended<br>31 December<br>2018<br>R'000              | Change<br>%                           |
|---|---|---|---------------------------------------|
| Revenue<br>Perishables<br>Groceries<br>Snacks and Confectionery<br>Baking and Baking Aids<br>Household and Personal Care                                  | 4 688 126<br>3 177 811<br>537 972<br>699 841<br>788 795 | 4 569 592<br>3 138 461<br>477 391<br>627 839<br>846 313 | 2.6<br>1.3<br>12.7<br>11.5<br>(6.8)   |
| Normalised EBITDA before corporate costs<br>Perishables<br>Groceries<br>Snacks and Confectionery<br>Baking and Baking Aids<br>Household and Personal Care | 510 435<br>435 042<br>82 956<br>86 762<br>36 331        | 454 652<br>407 906<br>73 051<br>92 635<br>36 358        | 12.3<br>6.7<br>13.6<br>(6.3)<br>(0.1) |



### PERISHABLES

47% of group revenue

of group normalised EBITDA before corporate costs

Revenue from Perishables, the Group's single largest contributor to revenue and EBITDA, increased by 2.6%. The category gross profit margin improved to 22.0% (2018: 20.6%).

Category volumes declined by 2.9%, mainly as a result of lower bulk hard cheese sales relative to the comparative period. However, category gross profit margins were improved due to favourable changes in the category sales mix, which was bolstered by the launch of Lancewood's new yoghurt range. The product launch delivered exceptional growth of more than 200% and increased Lancewood's eating yoghurt market share from 0% to 4%, growing ahead of the total eating yoghurt category.

Finlar Fine Foods launched several cost-saving initiatives, which included procurement reviews, yield improvement, water usage reduction and overall equipment effectiveness improvement projects. This culminated in an improved performance during H2 2019 against the backdrop of the lower demand for valued-added chicken products experienced during H1 2019.

Denny continued to build its capability to optimise its key metrics, being utilisation and price realisation, in a competitive supply and demand environment by focusing on cost-containment, picking yields and sales mix. The total operating cost increase this year was limited to 5% against a backdrop of increased labour demands and above-inflationary hikes in fuel and electricity costs.

The above efforts were the main contributors to an increase in the category's Normalised EBITDA of 12.3% at an improved margin of 10.9% (2018: 9.9%).

### GROCERIES

32% of group revenue

38% of group normalised EBITDA before corporate costs

Revenue from Groceries, the Group's second largest contributor to revenue and EBITDA, increased by 1.3%. Category volumes declined 7.4%, mainly driven by reduced bulk sales of vinegar and water. The category gross profit margin improved to 26.7% (2018: 25.5%).

Whilst the strong revenue growth delivered during H1 2019 from the sale of local private label spices and seasoning and a significant recovery in dry condiment export markets were not repeated to the same extent during H2 2019, the effect of lower input costs bolstered the category's full-year gross profit margin and normalised EBITDA performance.

Rialto Foods delivered a strong performance in its retail channel, particularly with its Asian, pasta, oil and pasta sauce ranges. Food service revenue was bolstered by strong sales of wet-condiments.

Lower demand in H1 2019 from customers within the outsourced manufacturing channel at Dickon Hall Foods, persisted during H2 2019. Furthermore, integration delays following the consolidation of the Montagu and Denny manufacturing facilities, weighed on the category's full-year performance. Tea export volumes recovered strongly, as expected, during H2 2019, although low market prices experienced during H1 2019, persisted.

The combination of factors above contributed to an overall increase in the category's normalised EBITDA by 6.7% at an improved EBITDA margin of 13.7% (2018: 13.0%).

### SNACKS AND CONFECTIONERY

6% of group revenue 7% of group normalised EBITDA before corporate costs Revenue from the Snacks and Confectionery category grew 12.7% to R538 million, assisted by the commissioning of the new Pringle potato snack facility during June 2019. This, in conjunction with a snack bar range brand relaunch and promotional activity, contributed to a stronger H2 2019 gross profit and normalised EBITDA performance of the category.

Gross profit margins in the category improved strongly to 28.4% from 23.6% in the prior period, whilst normalised EBITDA increased 13.6% at an improved margin of 15.4% (2018: 15.3%).

### BAKING AND BAKING AIDS

7% of group revenue

of group normalised EBITDA before corporate costs Revenue from Baking and Baking Aids increased 11.5% to R700 million, mainly as a result of strong growth in the sales of rolls, fruit and sweet buns, flat breads and wraps, which was partially offset by lower revenue from private label soups and jellies. Category volumes improved by 1.5%.

An improved sales mix within Retailer Brands contributed significantly to a stronger category gross profit margin of 29.8% (2018: 27.6%). However, the significant growth in normalised EBITDA from baked goods within the Amaro Foods division was more than offset by an under-recovery of costs in Retailer Brands resulting from lower private label soups and jellies revenue. This contributed to the reduction in category normalised EBITDA of 6.3% at a lower EBITDA margin of 12.4% (2018: 14.8%). Significant cost-rationalisation efforts are underway to rectify the position during 2020.

### HOUSEHOLD AND PERSONAL CARE

8% of group revenue 3% of group normalised EBITDA before corporate costs Revenue from Household and Personal Care (HPC) products decreased by 6.8% to R789 million. Although volumes declined by 13.8%, gross profit margins improved to 17.5% (2018: 16.4%) due to an improved sales mix. Category normalised EBITDA decreased by 0.1% at an improved margin of 4.6% (2018: 4.3%).

The HPC cluster of businesses, as a remaining non-food category, has commenced a significant restructuring to ensure its viability, underpinned by the sharing of a sales force and back-office, as well as the consolidation of multiple manufacturing sites into a single facility. Whilst some rationalisation benefits are reflected in the improved margin performance during 2019, the physical integration of four manufacturing facilities from H2 onwards is expected to yield further improvements.

## Outlook

Going forward, Libstar's food categories will remain at the heart of its growth strategy.

In line with this focus, product rationalisation within the HPC cluster increased during H2 2019. The HPC cluster is now the only non-food category remaining in the Group portfolio. Although the restructuring will impact the Group's revenue growth during 2020, the category consolidation will unlock value and opportunities through the sharing of both the frontand back-end resources, and the integration of multiple sites into a single facility. The full benefits of these actions are expected from H2 2020 onwards.

The improved sales mix resulting from the HPC product rationalisation, as well as the Group's continued focus on plant optimisation and investment in systems and plant and machinery, is expected to assist the Group's efforts to improve operating efficiencies in all categories.

The Group's Perishables, Snacks & Confectionery and Baking & Baking Aids categories continue to be well-placed to deliver growth. The wet condimentproducing divisions within the Groceries category are expected to deliver stronger performances within the retail channel in 2020, driven by new product launches and cost-saving efforts. However, expected further reductions in export tea selling prices will adversely impact the Groceries category performance.

Furthermore, demand for wet condiments in the outsourced manufacturing channel continued to weaken in line with market conditions during H2 2019. These conditions are expected to persist during H1 2020.

Against the backdrop of slower dry condiment export shipments in H2 2019, volumes of early H1 2020 shipments have improved. Whilst no materially adverse effects have been experienced to date, the post year-end outbreak of the COVID-19 virus across the globe, does pose a risk for the export sales channel and imported shipments of value-added groceries.

The consolidation of divisions around the Group's categories and capabilities will continue. It will reduce duplication in sales and merchandising, rationalise resources and yield valuable opportunities for collaboration, efficiency and growth.

Despite the difficult market conditions in which Libstar operates and the headwinds discussed above, Libstar is confident of its low-cost manufacturing capabilities, its ability to capitalise on key consumer trends, its value of customer centricity and the delivery of returns from capital projects during 2020 and going forward.



## Declaration of cash dividend

The board of Libstar has approved and declared a final cash dividend of 25 cents per ordinary share (gross) in respect of the year ended 31 December 2019.

In accordance with paragraphs 11.17 (a) (i) to (x) and 11.17 (c) of the JSE Listings Requirements the following additional information is disclosed:

- The dividend has been declared from income reserves;
- The local Dividends Tax rate is 20% (twenty percent);
- The gross local dividend amount is 25 cents per ordinary share for shareholders exempt from the Dividends Tax;
- The net local dividend amount is 20 cents per ordinary share for shareholders liable to pay the Dividends Tax.

Libstar has 681 921 408 ordinary shares in issue.

Libstar's income tax reference number is 9526395174.

Shareholders are advised of the following dates in respect of the final dividend:

| Last day to trade <i>cum</i> the final dividend                                  | Monday,<br>6 April 2020   |
|--|---------------------------|
| Shares commence trading <i>ex</i> the final dividend                             | Tuesday,<br>7 April 2020  |
| Record date to determine<br>those shareholders entitled<br>to the final dividend | Thursday,<br>9 April 2020 |
| Payment in respect of the final dividend   | Tuesday,<br>14 April 2020 |

Share certificates may not be dematerialised or re-materialised between Tuesday, 7 April 2020 and Thursday, 9 April 2020, both days inclusive.

### Changes to the board

- Mr Wahid Hamid resigned as a non-executive director of Libstar, chairman of the Remuneration Committee and member of the Investment Committee with effect from 12 August 2019; and
- Mr Charl de Villiers was appointed as executive director and Group Chief Financial Officer with effect from 1 January 2020.

By order of the Board

WYN Luhabe CHAIRMAN AV van Rensburg CHIEF EXECUTIVE OFFICER

Johannesburg 18 March 2020

## Forward-looking statements

Any forward-looking statements included in this results announcement involve known and unknown risks, uncertainties and other factors, which may cause the actual results, performance or achievements of the group to differ materially from any future results, performance or achievements expressed or implied by such forward-looking statements. Any reference to forward-looking information included in this results announcement does not constitute an earnings forecast and has not been reviewed or reported on by the Group's external auditors.

## Consolidated statement of profit or loss and other comprehensive income

for the year ended 31 December 2019

| Notes   | 2019<br>R'000                      | 2018<br>R'000                      |
|---|------------------------------------|------------------------------------|
| CONTINUING OPERATIONS<br>Revenue<br>Cost of sales   | 9 892 545<br>(7 513 655)           | 9 659 597<br>(7 493 721)           |
| Gross profitOther income5Operating expenses6  | 2 378 890<br>52 725<br>(1 729 857) | 2 165 876<br>18 062<br>(1 562 419) |
| Operating profit<br>Investment income<br>Finance costs  | 701 758<br>54 025<br>(262 774)     | 621 519<br>47 617<br>(269 310)     |
| Profit before tax<br>Income tax expense   | 493 009<br>(136 325)               | 399 826<br>(125 907)               |
| Profit for the year from continuing operations  | 356 684                            | 273 919                            |
| DISCONTINUED OPERATIONS Loss for the year from discontinued operations                                  | (77 057)                           | (50 906)                           |
| Profit for the year   | 279 627                            | 223 013                            |
| Other comprehensive income for the year, net of tax   | 7 735                              | (417)                              |
| Items that may be reclassified to profit or loss<br>Gains on hedging reserves                           | 8 067                              | -                                  |
| Items that will never be reclassified to profit or loss<br>Defined benefit plan actuarial losses        | (332)                              | (417)                              |
| Total comprehensive profit for the year   | 287 362                            | 222 596                            |
| Profit attributable to:<br>Equity holders of the parent<br>Non-controlling interest                     | 278 395<br>1 232                   | 222 224<br>789                     |
|   | 279 627                            | 223 013                            |
| Total comprehensive income attributable to:<br>Equity holders of the parent<br>Non-controlling interest | 286 130<br>1 232                   | 221 807<br>789                     |
|   | 287 362                            | 222 596                            |
| Basic earnings per share (cents)       From continuing operations                                       | 59.5                               | 48.2                               |
| From continuing and discontinued operations 7   | 46.6                               | 39.2                               |
| Diluted earnings per share (cents)       From continuing operations                                     | 59.4                               | 48.2                               |
| From continuing and discontinued operations 7   | 46.5                               | 39.2                               |
| Headline earnings per share (cents)       From continuing operations                                    | 59.9                               | 48.7                               |
| From continuing and discontinued operations 8   | 55.7                               | 45.9                               |
| Diluted headline earnings per share (cents)<br>From continuing operations 8                             | 59.8                               | 48.7                               |
| From continuing and discontinued operations 8   | 55.6                               | 45.9                               |
|   |                                    |                                    |

## **Consolidated statement of financial position**

as at 31 December 2019

| Note  |  | 019<br>000                | 2018<br>R'000  |
|---|--|---------------------------|--|
| ASSETS  |  |                           |  |
| Non-current assets  | 6 685  |                           | 6 009 716  |
| Property, plant and equipment<br>Right-of-use assets<br>Goodwill<br>Intangible assets<br>Other financial assets<br>Operating lease asset<br>Deferred tax assets   |  | 596<br>556                | 1 205 921<br><br>2 521 058<br>2 269 199<br>8 018<br>5 418<br>102                 |
| Current assets  | 4 141 (  | 076                       | 3 784 159  |
| Inventories<br>Trade and other receivables<br>Biological assets<br>Other financial assets<br>Current tax receivable<br>Cash and bank balances   | 1 199<br>1 763 4<br>29 4<br>31 5<br>1 6<br>1 100 5 | 463<br>407<br>593<br>742  | 1 121 330<br>1 628 038<br>26 662<br>17 921<br>2 796<br>987 412                   |
| Total assets  | 10 826 9   | 957                       | 9 793 875  |
| EQUITY AND LIABILITIES<br>Capital and reserves attributable to equity holders of the parent<br>Share capital<br>Defined benefit plan reserve<br>Share-based payment reserve<br>Retained earnings<br>Premium on acquisition of non-controlling interests<br>Hedging reserves | 2<br>764<br>(75                                    | 314<br>089)<br>211<br>266 | 5 410 079<br>4 818 884<br>(1 757)<br>-<br>668 120<br>(75 168)<br>-               |
| Non-controlling interests   | 98   | 393                       | 8 661  |
| Total equity<br>Non-current liabilities<br>Other financial liabilities<br>Lease liabilities<br>Deferred tax liabilities<br>Employee benefits<br>Share based payments<br>Operating lease liability   | 1  | 774<br>970<br>674         | 5 418 740<br>2 734 401<br>1 921 591<br>-<br>769 960<br>8 919<br>20 811<br>13 120 |
| Current liabilities   | 1 901 6  | 689                       | 1 640 734  |
| Trade and other payables<br>Other financial liabilities<br>Lease liabilities<br>Share based payments<br>Current tax payable<br>Bank overdraft   | 4  | 737<br>712<br>156<br>945  | 1 401 337<br>77 086<br>-<br>4 239<br>158 072                                     |
| Total liabilities   | 5 392 4  | 163                       | 4 375 135  |
| Total equity and liabilities  | 10 826 9   | 957                       | 9 793 875  |

### **Consolidated statement of changes in equity**

for the year ended 31 December 2019

|  | Share<br>capital<br>R'000                              | Defined<br>benefit plan<br>reserve <sup>1</sup><br>R'000 | Share-based<br>payment<br>reserve<br>R'000 |  |
|--|--|--|--|--|
| Balance at 1 January 2018<br>Total comprehensive income for the year   | 4 187 177<br>_   | (1 340)<br>(417)   |  |  |
| Profit or loss for the year<br>Other comprehensive income for the year   | -  | (417)  | -  |  |
| Transactions with owners of the Company<br>Contributions and distributions   | 631 707  | _  | -  |  |
| Capital distribution<br>Issue of shares<br>Held as treasury shares<br>Share repurchase<br>Capitalisation of costs directly attributable to issue of shares | (800 000)<br>1 500 730<br>(730)<br>(7 964)<br>(60 329) |  |  |  |
| Changes in ownership interests   | -  | -  | -  |  |
| Acquisition of non-controlling interest in subsidiary  | -  |  | -  |  |
| Movement in put options  | -  | -  | -  |  |
| Fair value adjustment through equity   |  |  | -  |  |
| Balance at 31 December 2018<br>Adoption of new accounting standard   | 4 818 884<br>_   | ( <b>1757</b> )<br>_                                     | Ξ  |  |
| IFRS 16 Leases adoption  | -  | -  | -  |  |
| Total comprehensive income for the year  | _  | (332)  |  |  |
| Profit or loss for the year<br>Other comprehensive income for the year   | Ξ  | (332)  | =  |  |
| Transactions with owners of the Company<br>Contributions and distributions   | (91 570)   | _  | _  |  |
| Share repurchase<br>Dividends paid   | ( <b>91 570</b> )<br>–                                 |  | _  |  |
| Share-based payment expenses   | -  |  | 2 211                                      |  |
| Group share plan   | _  | _  | 2 211                                      |  |
| Balance at 31 December 2019  | 4 727 314  | (2 089)  | 2 211                                      |  |

Notes

 Defined benefit plan reserve: Reserves comprises actuarial gains or losses in respect of defined benefit obligations that are recognised in other comprehensive income.

Premium on non-controlling interests: Represents the difference between the carrying amount of the non-controlling interests and the fair value of the consideration given on acquisition of non-controlling interests.

Put options exercisable by non-controlling interest and executive management relates to the liability raised in respect of put options exercisable by non-controlling interests and executive management.

4. Hedging reserves: Represents the gains relating to foreign currency transactions recognised in other comprehensive income.

| Premium on<br>acquisition<br>of non-<br>controlling<br>interests <sup>2</sup><br>R'000 | Retained<br>earnings<br>R'000 | Put options<br>exercisable by<br>non-controlling<br>interests and<br>executive<br>management <sup>3</sup><br>R'000 | Hedging<br>reserves <sup>4</sup><br>R'000 | Non-<br>controlling<br>interests<br>R'000 | Total<br>R'000   |
|--|-------------------------------|--|---|---|--|
| (63 624)   | 445 896<br>222 224            | (8 836)  |   | 7 696<br>789                              | 4 566 969<br>222 596                                   |
|  | 222 224                       | -  |   | 789<br>-                                  | 223 013<br>(417)                                       |
|  | _                             | _  | -   | -   | 631 707  |
|  |                               |  |   |   | (800 000)<br>1 500 730<br>(730)<br>(7 964)<br>(60 329) |
| (11 544)   | -                             | -  | -   | 176                                       | (11 368)   |
| (11 544)   | -                             | -  | -   | 176                                       | (11 368)   |
| -  | -                             | 8 836  | -   | -   | 8 836  |
|  | -                             | 8 836  | _   | -   | 8 836  |
| ( <b>75 168</b> )<br>–   | 668 120<br>(50 560)           | -<br>-   | -<br>-                                    | 8 661                                     | 5 418 740<br>(50 560)                                  |
| -  | (50 560)                      | -  | -   | -   | (50 560)   |
| -  | 278 395                       | -  | 8 067                                     | 1 232                                     | 287 362  |
|  | 278 395                       |  | 8 067                                     | 1 232                                     | 279 627<br>7 735                                       |
| -  | (131 689)                     | -  | -   | -   | ( <b>223 259</b> )                                     |
|  | _<br>(131 689)                | _  | _   | _   | (91 570)<br>(131 689)                                  |
| -  | -                             | _  | -   | -   | 2 211  |
| -  | -                             | -  | -   | -   | 2 211  |
| ( <b>75 168</b> )  | 764 266                       | _  | 8 067                                     | 9 893                                     | 5 434 494  |

## **Consolidated statement of cash flows**

for the year ended 31 December 2019

|  | 2019<br>R'000  | 2018<br>R'000   |
|--|--|---|
| NET CASH FLOW FROM OPERATING ACTIVITIES  | 579 769  | 505 044   |
| Cash generated from continuing operations<br>Finance income received<br>Finance costs paid<br>Taxation paid<br>Cash utilised by discontinued operations  | 944 777<br>54 025<br>(207 689)<br>(191 404)<br>(19 940)                                    | 876 187<br>47 617<br>(269 310)<br>(139 341)<br>(10 109)   |
| NET CASH FLOW FROM INVESTMENT ACTIVITIES   | ( <b>394 730</b> )   | (345 979)   |
| Purchase of property, plant and equipment and computer software<br>Sale of property, plant and equipment and computer software<br>Proceeds from sale of discontinued operations<br>Other financial assets disposed/(advanced)<br>Acquisition of business   | (400 902)<br>7 155<br>46 716<br>2 301<br>(50 000)  | (348 745)<br>3 505<br>1 000<br>(1 739)<br>-   |
| NET CASH FLOW FROM FINANCING ACTIVITIES  | ( <b>159 764</b> )   | 318 948   |
| Proceeds from issue of equity shares<br>Capital distribution<br>Share issue costs<br>Share repurchase<br>Loans repaid to shareholders<br>Loans repaid by shareholders<br>Proceeds/(repayment) of other financial liabilities<br>Repayment of loans from non-controlling interests<br>Purchase of non-controlling interests<br>Principal elements of lease payments<br>Proceeds from term loans and asset-based financing<br>Repayment of term loans and asset-based financing<br>Dividend paid | -<br>(91 570)<br>(846)<br>-<br>2 235<br>-<br>(127 547)<br>270 765<br>(81 112)<br>(131 689) | 1 500 000<br>(800 000)<br>(60 329)<br>(7 964)<br>(17 267)<br>39 648<br>(34 462)<br>(28 592)<br>(11 368)<br>-<br>2 584 364<br>(2 845 082)<br>- |
| Net increase in cash and cash equivalents<br>Cash and cash equivalents at the beginning of the year  | 25 275<br>829 340  | 478 013<br>351 327  |
| Cash and cash equivalents at the end of the year   | 854 615  | 829 340   |
| Continuing operations  | 854 615  | 829 340   |

## **Segmental analysis**

### **BASIS OF SEGMENTATION**

The executive management team of the Group has chosen to organise the Group into categories and manage the operations in that manner. The information reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance is based on five categories.

The following summary describes each segment:





### PERISHABLES

Perishable products are products that are refrigerated.

### GROCERIES

Groceries (also known as "shelf-stable" groceries) is a category of foods that can be stored and preserved at room temperature. The category also includes beverages and specialised food packaging.



### SNACKS AND CONFECTIONERY

Premium snacks and confectionery products.



### BAKING AND BAKING AIDS

Baked goods, specialised gluten-free offering and baking aids.



### HOUSEHOLD AND PERSONAL CARE

Detergents and household cleaning products, as well as personal care products.

### RECLASSIFICATIONS BETWEEN SEGMENTS

During the current year, management reclassified the tea operations of Khoisan Gourmet from the Niche Beverages segment to the Groceries segment. This better aligns the financial disclosure to the commercial practice where tea is considered to be part of the groceries stable.

The dairy blend and fruit concentrate business of Elvin, previously shown in the Niche Beverages category, was sold during the current year.

The remaining Niche Beverages businesses, which comprise Chamonix Springwater and the non-beverage Elvin operations, were reclassified and have been reported under Groceries.

During the current year, management also reclassified the operations previously shown under the Specialised Food Packaging segment to the Groceries segment. This aligns the financial disclosure to the manner in which the Specialised Food Packaging is managed.

Comparative figures of both the Niche Beverages segment and the Specialised Food Packaging segment have been reclassified to show these operations within the Groceries segment.

|  | Year ended<br>31 December<br>2019<br>R'000                     | Restated<br>Year ended<br>31 December<br>2018<br>R'000      |
|--|--|---|
| INFORMATION ABOUT REPORTABLE SEGMENTS<br>Revenue from contracts with customers<br>Perishables<br>Groceries<br>Snacks and Confectionery<br>Baking and Baking Aids | 4 688 126<br>3 177 811<br>537 972<br>699 841                   | 4 569 593<br>3 138 461<br>477 391<br>627 839                |
| Household and Personal Care  | 788 795<br>9 892 545   | 846 313<br>9 659 597  |
| Revenue comprised as follows:<br>Total revenue for reportable segments<br>Elimination of inter segment revenue   | 9 917 389<br>(24 844)  | 9 692 191<br>(32 594)                                       |
| Perishables<br>Groceries<br>Snacks and Confectionery<br>Baking and Baking Aids<br>Household and Personal Care  | (8 328)<br>(12 141)<br>(722)<br>(3 434)<br>(219)               | (5 663)<br>(14 954)<br>(94)<br>(11 599)<br>(284)            |
|  | 9 892 545  | 9 659 597   |
| Operating profit (EBIT)<br>Perishables<br>Groceries<br>Snacks and Confectionery<br>Baking and Baking Aids<br>Household and Personal Care<br>Corporate            | 402 686<br>313 249<br>60 666<br>60 916<br>(6 364)<br>(129 395) | 338 942<br>239 401<br>58 723<br>64 731<br>5 492<br>(85 770) |
| Reconciliation of operating profit per segment to profit before tax  | 701 758  | 621 519   |
| Operating profit Divestment income<br>Finance costs  | 701 758<br>54 025<br>(262 774)                                 | 621 519<br>47 617<br>(269 310)                              |
| Profit before tax  | 493 009  | 399 826   |

The chief operating decision maker reviews the revenue and operating profit on a regular basis. The chief operating decision maker does not evaluate any of the Group's assets or liabilities on a segmental basis for decision making purposes.

|  | Year ended<br>31 December<br>2019<br>R'000  | Restated<br>Year ended<br>31 December<br>2018<br>R'000  |
|--|---|---|
| Normalised EBIT and EBITDA<br>Group – continuing operations<br>Operating profit<br>Amortisation of customer contracts and brands with definitive useful lives<br>Due diligence costs<br>Expenses relating to share based payments<br>Government grants<br>Impairment losses on assets<br>Gain on disposal of property, plant and equipment<br>Costs and fees attributable to the Initial Public Offering<br>Retrenchment and settlement costs<br>Securities transfer tax<br>Strategic advisory fees<br>Unrealised loss on foreign exchange<br>Donation | 701 758<br>150 172<br>2 884<br>6 948<br>(155)<br>-<br>466<br>281<br>-<br>301<br>11 035<br>- | $\begin{array}{c} 621\ 519\\ 140\ 841\\ 3\ 319\\ (13\ 208)\\ (46)\\ 556\\ 3\ 190\\ 5\ 007\\ 7\ 050\\ 66\\ 3\ 694\\ 43\\ 45\ 494\\ 6\ 000\\ \end{array}$ |
| Normalised EBIT (after adoption of IFRS 16)<br>Amortisation of software<br>Depreciation of property, plant and equipment   | 890 336<br>10 913<br>272 427  | 823 525<br>8 017<br>152 914   |
| Normalised EBITDA (after adoption of IFRS 16)  | 1 173 676   | 984 456   |
| Impact of IFRS 16 (lease payments and lease modifications)   | ( <b>138 927</b> )  | -   |
| Normalised EBITDA (excluding adoption of IFRS 16)  | 1 034 749   | 984 456   |
| Perishables<br>Operating profit<br>Amortisation of customer contracts<br>Due diligence costs<br>Government grants<br>Impairment losses<br>Loss on disposal of property, plant and equipment<br>Retrenchment and settlement costs<br>Straight-lining of operating leases<br>Unrealised loss on foreign exchange   | 402 686<br>43 610<br>797<br>(155)<br>-<br>45<br>6 610<br>-<br>2 094                         | 338 942<br>44 677<br>-<br>243<br>365<br>2 024<br>3 530<br>5 455   |
| Normalised EBIT (after adoption of IFRS 16)<br>Amortisation of software<br>Depreciation of property, plant and equipment   | 455 687<br>2 090<br>90 159  | 395 237<br>306<br>59 109  |
| Normalised EBITDA (after adoption of IFRS 16)  | 547 936   | 454 652   |
| Impact of IFRS 16 (lease payments and lease modifications)   | (37 501)  |   |
| Normalised EBITDA (excluding adoption of IFRS 16)  | 510 435   | 454 652   |

|  | Year ended<br>31 December<br>2019<br>R'000        | Restated<br>Year ended<br>31 December<br>2018<br>R'000    |
|--|---|---|
| GROCERIES<br>Operating profit<br>Amortisation of customer contracts<br>Government grants<br>Impairment losses<br>Loss on disposal of property, plant and equipment<br>Retrenchment and settlement costs<br>Straight-lining of operating leases   | 313 249<br>71 239<br><br>371<br>357<br>           | 239 401<br>70 173<br>(46)<br>313<br>2 275<br>2 306<br>257 |
| Unrealised loss on foreign exchange Normalised EBIT (after adoption of IFRS 16) Amortisation of software Depreciation of property, plant and equipment Normalised EBITA (after adaption of ISDS 10)  | 8 578<br>393 794<br>2 404<br>93 161               | <u> </u>  |
| Normalised EBITDA (after adoption of IFRS 16) Impact of IFRS 16 (lease payments and lease modifications) Normalised EBITDA (excluding adoption of IFRS 16)   | 489 359<br>(54 317)<br>435 042                    | 407 907<br><br>407 907                                    |
| SNACKS AND CONFECTIONERY<br>Operating profit<br>Amortisation of customer contracts<br>(Profit)/loss on disposal of property, plant and equipment<br>Retrenchment and settlement costs<br>Straight-lining of operating leases<br>Strategic advisory fees<br>Unrealised loss/(gain) on foreign exchange                | 60 666<br>4 402<br>(4)<br>790<br>-<br>118<br>589  | 58 723<br>4 402<br>44<br>-<br>(112)<br>-<br>(116)         |
| Normalised EBIT (after adoption of IFRS 16)<br>Amortisation of software<br>Depreciation of property, plant and equipment   | 66 561<br>3 821<br>19 957                         | 62 941<br>809<br>9 301                                    |
| Normalised EBITDA (after adoption of IFRS 16)<br>Impact of IFRS 16 (lease payments and lease modifications)  | 90 339<br>(7 383)                                 | 73 051  |
| Normalised EBITDA (excluding adoption of IFRS 16)<br>BAKING AND BAKING AIDS<br>Operating profit<br>Amortisation of customer contracts<br>Loss on disposal of property, plant and equipment<br>Retrenchment and settlement costs<br>Straight-lining of operating leases<br>Unrealised (gain)/loss on foreign exchange | 82 956<br>60 916<br>6 870<br>98<br>-<br>-<br>(61) | 73 051<br>64 731<br>9 406<br>59<br>280<br>(666)<br>258    |
| Normalised EBIT (after adoption of IFRS 16)<br>Amortisation of software<br>Depreciation of property, plant and equipment   | 67 823<br>876<br>35 091                           | 74 068<br>794<br>17 774                                   |
| Normalised EBITDA (after adoption of IFRS 16)<br>Impact of IFRS 16 (lease payments and lease modifications)<br>Normalised EBITDA (excluding adoption of IFRS 16)   | 103 790<br>(17 029)<br>86 761                     | 92 636  |

|  | Year ended<br>31 December<br>2019<br>R'000                                      | Restated<br>Year ended<br>31 December<br>2018<br>R'000                              |
|--|---|---|
| HOUSEHOLD AND PERSONAL CARE<br>Operating (loss)/profit<br>Amortisation of customer contracts and brands with definitive useful lives<br>(Profit)/loss on disposal of property, plant and equipment<br>Retrenchment and settlement costs<br>Straight-lining of operating leases<br>Strategic advisory fees<br>Unrealised gain on foreign exchange   | (6 364)<br>24 051<br>(27)<br>8 655<br>-<br>183<br>(163)                         | 5 492<br>12 183<br>407<br>1 946<br>685<br>42<br>(8)                                 |
| Normalised EBIT (after adoption of IFRS 16)<br>Amortisation of software<br>Depreciation of property, plant and equipment<br>Normalised EBITDA (after adoption of IFRS 16)<br>Instant of IFRS 16 (laces payments and laces modifications)   | 26 335<br>23<br>29 140<br>55 498  | 20 747<br>(569)<br>16 179<br>36 357   |
| Impact of IFRS 16 (lease payments and lease modifications) Normalised EBITDA (excluding adoption of IFRS 16)   | (19 165)<br>36 333  |   |
| CORPORATE<br>Operating loss<br>Due diligence costs<br>Expenses/(income) relating to share based payments<br>(Profit)/loss on disposal of property, plant and equipment<br>Costs and fees attributable to the Initial Public Offering<br>Retrenchment and settlement costs<br>Securities transfer tax<br>Unrealised gain on foreign exchange<br>Donation<br>Normalised EBIT (after adoption of IFRS 16) | (129 395)<br>2 087<br>6 948<br>(17)<br>-<br>234<br>281<br>(2)<br>-<br>(119 864) | (85 770)<br>3 319<br>(13 208)<br>40<br>5 007<br>494<br>66<br>-<br>6 000<br>(84 052) |
| Amortisation of software<br>Depreciation of property, plant and equipment<br>Normalised EBITDA (after adoption of IFRS 16)<br>Impact of IFRS 16 (lease payments and lease modifications)   | 1 699<br>4 918<br>(113 247)<br>(3 531)  | 2 193<br>1 712<br>(80 147)<br>-   |
| Normalised EBITDA (excluding adoption of IFRS 16)  | (116 778)   | (80 147)  |
| Export revenue<br>The Group mainly operates in South Africa. Revenue derived from<br>customers domiciled within South Africa is classified as revenue from<br>South Africa. Revenue from customers domiciled outside of South Africa<br>is classified as export revenue.<br>Export revenue for the year  | 1 220 092   | 1 270 480   |
| Major customers<br>During the period under review, revenue from certain customers exceeded<br>10% of total revenue.<br>Customer A<br>Customer B<br>Customer C  | 19%<br>13%<br>10%   | 18%<br>14%<br>11%   |

## Notes to the consolidated financial statements

### 1. REPORTING ENTITY

Libstar is a leading producer and supplier of high-quality products in the CPG industry and markets a wide range of products in South Africa and globally. The Group provides a multi-product offering in several categories across multiple channels, while strategically positioning itself within the food and beverage and HPC sectors and maintaining the flexibility to capitalise on growth areas in the CPG industry.

### 2. BASIS OF PREPARATION AND REPORT OF THE INDEPENDENT AUDITOR

The summary consolidated financial statements of the Group for the year ended 31 December 2019 have been prepared in accordance with the requirements of the JSE Limited Listings Requirements ("The Listings Requirements") for preliminary reports, and the requirements of the Companies Act of South Africa, Act 71 of 2008, as amended, applicable to summary financial statements. The Listings Requirements require preliminary reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards ("IFRS"), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, the Financial Pronouncements as issued by the Financial Reporting Standards Council and also, as a minimum, to contain the information required by IAS 34 – Interim Financial Reporting. This summarised report is extracted from audited information, but has not been audited.

These summarised consolidated financial statements and the audited consolidated financial statements, were prepared by P Makate CA(SA) under the supervision of CB de Villiers CA (SA), the Group Chief Financial Officer. The results were approved by the board of directors on 17 March 2020 and the directors take full responsibility for the preparation thereof.

The consolidated financial statements were audited by Moore Cape Town Inc., who expressed an unmodified opinion thereon. The audited annual financial statements and the auditor's report thereon are available for inspection at the Company's registered office.

### 3. ACCOUNTING POLICIES

The accounting policies applied by the Group in these financial statements are consistent with those applied in the consolidated annual financial statements for the year ended 31 December 2018 except as detailed below:

### IFRS 16 Leases

The Group has applied IFRS 16 Leases retrospectively from 1 January 2019 and applied the modified retrospective approach. The Group has therefore not restated comparatives for the 2018 reporting period, as permitted under the specific transition provisions in the standard. The reclassifications and the adjustments arising from the new leasing rules are therefore recognised in the opening retained earnings balance on 1 January 2019. The new accounting policies are disclosed in the Accounting Policies section for Leases.

On adoption of IFRS 16 Leases, the Group recognised lease liabilities in relation to leases which had previously been classified as 'operating leases' under the principles of IAS 17 Leases. These liabilities were measured at the present value of the remaining lease payments, discounted using the lesse's incremental borrowing rate as of 1 January 2019. The weighted average lessee's incremental borrowing rate as of 1 January 2019 was 8.97%.

The right-of-use assets were measured on a retrospective basis as if the new rules had always been applied. The prior year straight-line accrual was adjusted directly against retained earnings on 1 January 2019.

In applying IFRS 16 Leases for the first time, the Group has used the following practical expedients permitted by the standard:

- applying a single discount rate to a portfolio of leases with reasonably similar characteristics;
- relying on previous assessments on whether leases are onerous as an alternative to performing an impairment review – there were no onerous contracts as at 1 January 2019;
- accounting for operating leases with a remaining lease term of less than 12 months as at 1 January 2019 as short-term leases;
- excluding initial direct costs for the measurement of the right-of-use assets at the date of initial application; and
- using hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

The Group has also elected not to reassess whether a contract is, or contains, a lease at the date of initial application. Instead, for contracts entered into before the transition date the Group relied on its assessment made applying IAS 17 Leases and Interpretation 4 Determining whether an Arrangement contains a Lease.

#### Adjustments recognised in the statement of financial position on 1 January 2019

The change in accounting policy affected the following items in the statement of financial position on 1 January 2019:

- right-of-use assets increased by R510.3m;
- deferred tax assets increased by R19.7m; and
- lease liabilities increased by R588.2m;
- retained earnings decreased by R50.6m.

## First time adoption of IFRS 16 Leases and disclosure of principal elements of lease payment in the published statement of cash flows for the 6-month interim period ended 30 June 2019 ("Interim Results"):

With effect from 1 January 2019, the Group adopted IFRS 16 Leases, the effects of which were disclosed in the Group Interim Results The principal elements of the Group's lease payments were incorrectly classified as cash flows from operating activities in the published Interim Results, whereas IFRS 16 Leases requires that these payments are classified and disclosed as cash flow from financing activities. This misclassification has no effect on either the previously published interim statement of profit or loss and comprehensive income nor the interim statement of financial position, and accordingly, there is no impact to the previously published HEPS, EPS, NAV and TNAV indicators. The corrected disclosure however does result in the overstatement of cash flows from operating activities by R57.9 million and the understatement of cash flows from financing activities by the same amount over this interim period. The effect of the amended disclosure to the previously published interim statement of cash flows is summarised as follows:

### REVIEWED CONSOLIDATED STATEMENT OF CASH FLOWS

for the six months ended 30 June 2019

|  | 2019<br>Restated<br>R'000 | 2019<br>Reported<br>R'000 | Difference<br>R'000 |
|--|---------------------------|---------------------------|---------------------|
| NET CASH FLOW FROM OPERATING ACTIVITIES<br>Cash generated from continuing operations | 368 120                   | 310 169                   | 57 951              |
| NET CASH FLOW FROM FINANCING ACTIVITIES<br>Principal elements of lease payments      | (57 951)                  | _                         | (57 951)            |

### 4. ACCOUNTING JUDGEMENTS AND ESTIMATES

Management is required to make estimates and assumptions that affect the amounts presented in the financial statements and related disclosures. Use of available information and the application of judgement is inherent in the formation of estimates. Actual results in the future could differ from these estimates.

In preparing these consolidated financial statements, the significant judgements made by management in applying the group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated annual financial statements for the year ended 31 December 2018, save as noted above.

|   |  | 2019<br>R'000                             | 2018<br>B'000                           |
|---|--|---|---|
| - | OTHER INCOME<br>Bad debts recovered<br>Commissions received<br>Gain on foreign exchange  | 38 26 927                                 | 23<br>35<br>10 337                      |
|   | Realised gain on foreign exchange<br>Unrealised loss on foreign exchange   | 37 962<br>(11 035)                        | 55 831<br>(45 494)                      |
|   | Government grants <sup>1</sup><br>Insurance claims received<br>Rebates received<br>Discounts and incentives received<br>Rental income<br>Sundry income | 206<br>385<br>-<br>871<br>5 577<br>18 721 | 137<br>2 020<br>67<br>-<br>454<br>4 989 |
|   |  | 52 725                                    | 18 062                                  |

1 Income from government grants includes income received under the Manufacturing Competitiveness Enhancement Program, Skills Development Program and the Employer Tax Incentive program.

### 6. OPERATING PROFIT

Operating profit from continuing operations is calculated after taking into account the following:

### 6.1 OPERATING EXPENDITURE

| 168 824<br>103 387<br>11 867<br>10 913<br>138 305<br>466<br>1 307 546 | 152 915<br>-<br>8 017<br>140 841<br>3 190<br>1 105 388  |
|---|---|
| 1 290 900<br>16 646   | 1 099 166<br>6 222  |
| 301<br>2 884<br>(1 456)<br>6 194<br>2 211<br>281                      | 43<br>8 326<br>5 007<br>(13 203)<br>-<br>-<br>66<br>140 451   |
|   | 110 364<br>3 694<br>26 393  |
| 1 773<br>8 407  | 430<br>7 562  |
|   | 103 387<br>11 867<br>10 913<br>138 305<br>466<br>1 307 546<br>1 290 900<br>16 646<br>301<br>2 884<br>-<br>(1 456)<br>6 194<br>2 211<br>281<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>1 773 |

|    |     |  | 2019<br>R'000       | 2018<br>R'000       |
|----|-----|--|---------------------|---------------------|
| 7. | EA  | RNINGS PER SHARE   |                     |                     |
|    | 7.1 | BASIC EARNINGS PER SHARE   |                     |                     |
|    |     | The earnings and weighted average number of ordinary shares used<br>in the calculation of basic earnings per share are as follows:   |                     |                     |
|    |     | Earnings used in the calculation of basic earnings per share   | 278 395             | 222 224             |
|    |     | From continuing operations<br>From discontinued operations   | 355 452<br>(77 057) | 273 130<br>(50 906) |
|    |     | Weighted average number of ordinary shares for the purposes of basic earnings per share ('000)   | 597 519             | 566 445             |
|    |     | Basic earnings per share in cents  |                     |                     |
|    |     | From continuing operations   | 59.5                | 48.2                |
|    |     | From discontinued operations   | ( <b>12.9</b> )     | (9.0)               |
|    |     | From continuing and discontinued operations  | 46.6                | 39.2                |
|    | 7.2 | DILUTED EARNINGS PER SHARE   |                     |                     |
|    |     | The earnings used in the calculation of diluted earnings per share does not require adjustments. Refer to note 8.1 above for the earnings used in the calculation of diluted earnings per share. |                     |                     |
|    |     | The weighted average number of ordinary shares used in the<br>calculation of diluted earnings per share are as follows:  |                     |                     |
|    |     | Weighted average number of ordinary shares for the purposes of diluted earnings per share ('000)   | 598 481             | 566 445             |
|    |     | Diluted earnings per share in cents  |                     |                     |
|    |     | From continuing operations   | 59.4                | 48.2                |
|    |     | From discontinued operations   | (12.9)              | (9.0)               |
|    |     | From continuing and discontinued operations  | 46.5                | 39.2                |
|    |     | Reconciliation of weighted average number of shares used<br>as the denominator:<br>Weighted average number of ordinary shares used as the<br>denominator in calculating basic earnings per share | 597 519             | 566 445             |
|    |     | Adjustments for calculation of diluted earnings per share:<br>Deferred Shares – GSP <sup>1</sup>   | 962                 | -                   |
|    |     | Weighted average number of ordinary shares and potential ordinary shares used as the denominator in calculating diluted earnings per share   | 598 481             | 566 445             |
|    |     | 1 Average to deferred above constant to every these we don't be CCD are included in the  |                     |                     |

 Awards to deferred shares granted to executives under the GSP are included in the calculation of diluted earnings per share, assuming all outstanding awards will vest. The deferred shares are not included in the determination of basic earnings per share.

|    |                  |  | 2019<br>R'000                                     | 2018<br>R'000  |
|----|------------------|--|---|--|
| 7. | <b>EA</b><br>7.3 | RNINGS PER SHARE continued<br>NORMALISED EARNINGS PER SHARE (EPS)<br>To arrive at Normalised EPS, the after-tax earnings from continuing<br>operations is adjusted for the after-tax impact of the following:<br>Profit for the year from continuing operations  | 355 452   | 273 130  |
|    |                  | Normalised for:<br>Amortisation of customer contracts and brands with definitive<br>useful lives<br>Due diligence costs<br>Expenses/(income) relating to share based payments<br>Government grants<br>Costs and fees attributable to the Initial Public Offering<br>Retrenchment costs<br>Securities transfer tax<br>Straight lining of operating leases<br>Strategic advisory fees<br>Donation<br>Unrealised forex losses | 136 368<br>108 124<br>2 884<br>5 003<br>(155)<br> | $\begin{array}{c} 146776\\ \hline 101406\\ 3319\\ (9510)\\ (46)\\ 5007\\ 5076\\ 66\\ 2660\\ 43\\ 6000\\ 32757\\ \end{array}$ |
|    |                  | Normalised earnings used in the calculation of basic earnings per share  | 491 820   | 419 906  |
|    |                  | Weighted average number of ordinary shares for the purposes of<br>basic earnings per share ('000)<br>Normalised basic earnings per share in cents  | 597 519<br>82.3                                   | 566 445<br>74.1  |

### 8. HEADLINE EARNINGS PER SHARE

The headline earnings used in the calculation of headline earnings and diluted headline earnings per share are as follows:

| 2019   | Gross                              | Net of tax           |
|--|------------------------------------|----------------------|
| Basic earnings from continuing operations<br>Adjustments   | 355 452<br>466                     | 355 452<br>2 322     |
| Loss on disposal of property, plant and equipment  | 466                                | 2 322                |
| Headline earnings from continuing operations   | 355 918                            | 357 774              |
| 2018   | Gross                              | Net of tax           |
| Basic earnings from continuing operations<br>Adjustments   | 273 130<br>3 190                   | 273 130<br>2 475     |
| Loss on disposal of property, plant and equipment  | 3 190                              | 2 475                |
| Headline earnings from continuing operations   | 276 320                            | 275 605              |
|  | 2019<br>R'000                      | 2018<br>R'000        |
| Basic earnings from discontinued operations<br>Adjustments (net of tax)                                      | ( <b>77 057</b> )<br><b>52 258</b> | (50 906)<br>35 304   |
| (Profit)/loss on disposal of property, plant and equipment<br>Impairment of brands<br>Impairment of goodwill | (7 000)<br>34 258<br>25 000        | 5 064<br>30 240<br>- |
| Headline earnings from discontinued operations   | (24 799)                           | (15 602)             |
| Headline earnings from continuing and discontinued operations  | 332 975                            | 260 003              |
| Headline earnings per share in cents   |                                    |                      |
| From continuing operations   | 59.9                               | 48.7                 |
| From discontinued operations   | (4.2)                              | (2.8)                |
| From continuing and discontinued operations  | 55.7                               | 45.9                 |
| Diluted headline earnings per share in cents   |                                    |                      |
| From continuing operations   | 59.8                               | 48.7                 |
| From discontinued operations   | (4.2)                              | (2.8)                |
| From continuing and discontinued operations  | 55.6                               | 45.9                 |

### 8. HEADLINE EARNINGS PER SHARE continued

### 8.1 NORMALISED HEADLINE EARNINGS PER SHARE (HEPS)

Normalised headline earnings per share from continuing operations (cents)

To arrive at normalised HEPS, the Normalised EPS is adjusted for the after-tax impact of the below:

| 2019  | Net              |
|---|------------------|
| Normalised basic earnings from continuing operations<br>Adjustments       | 491 820<br>2 322 |
| Profit on disposal of property, plant and equipment                       | 2 322            |
| Normalised headline earnings from continuing operations                   | 494 142          |
| Normalised headline earnings per share from continuing operations (cents) | 82.7             |
| 2018  | Net              |
| Normalised basic earnings from continuing operations<br>Adjustments       | 419 906<br>2 475 |
| Loss on disposal of property, plant and equipment                         | 2 475            |
|   |                  |

74.6

### 9. PROPERTY, PLANT AND EQUIPMENT

During the year ended 31 December 2019, the group acquired plant, equipment and computer software in the amount of R401 million (2018: R349 million). These include major capex of R122 million at Lancewood, of which R73 million was earmarked in respect upgrade the milk-receiving area, distribution centre and hard cheese packing lines, R23 million in respect of a new par-bake frozen facility at Amaro, R22 million in respect of capital enhancing projects which include a bar-line upgrade at Ambassador, R24 million in respect of prepared meal facility at Millennium and R13 million relating to a tea plant upgrade at Cape Herb and Spice.

There has been no major change in the nature of property, plant and equipment, the policy regarding the use thereof, or the encumbrances over the property, plant and equipment as disclosed in the audited financial statements for the year ended 31 December 2018.

### **10. FINANCIAL INSTRUMENTS**

At the reporting dates, the financial assets and liabilities of the group that are classified at fair value through profit and loss comprise forward exchange contracts. These are classified at a Level 2 in terms of the fair value hierarchy.

### 11. SUBSEQUENT EVENTS

The board of Libstar has approved and declared a final cash dividend of 25 cents per ordinary share (gross) in respect of the year ended 31 December 2019.

## **Corporate information**

### ADDRESS

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### DIRECTORS

Wendy Yvonne Nomathemba Luhabe (Chairman) Johannes Petrus (JP) Landman (Lead-independent non-executive director) Sibongile Masinga (Independent non-executive director) Sandeep Khanna (Independent non-executive director) Andries Vlok van Rensburg (CEO) Charl Benjamin de Villiers (CFO) Robin Walter Smith (Executive Director)

### COMPANY SECRETARY

CorpStat Governance Services (Pty) Ltd 2nd Floor, PPI House, 9A Sturdee Avenue, Rosebank, Johannesburg, 2196

### SPONSOR

The Standard Bank of South Africa Limited 30 Baker Street, Rosebank, Johannesburg, 2196, South Africa

